

Company: Van der Gugten Verpakkingen B.V. Location: Rijnsburg, The Netherlands Product: Agrilaser Autonomic Reason: Nuisance from seagulls In use since: December 2014

Results:

- · 90% less birds
- · No need to worry about the system
- · Cost saving on man hours
- · Better appearance of premises
- Reduced cleaning costs

Situation before

Packaging company Van der Gugten in Rijnsburg experienced a lot of nuisance from seagulls. The birds used the company's roof as their resting place. The nuisance mainly consisted of clogged drains and dirt on the roof and around the building because of bird droppings and leftover food. "We had to unclog the drain up to five times each year. Besides that, the cars of our employees were constantly covered in bird droppings. This affects the image of our company", says managing director Martin van der Gugten.

Results after use

"The results are simply amazing. In fact, we're hardly bothered anymore by any seagulls. Of course, every now and then one will fly over or perch on the roof, but you cannot call that a nuisance. They don't consider our roof an attractive place anymore. Nuisance has been reduced by 90%", says Van der Gugten. Our employees no longer need to take their cars to the car wash every week. "Furthermore, the drains no longer get clogged. But the biggest advantage is that the image of our premises is now greatly improved."

"The nuisance is reduced by **90%**"

Martin van der Gugten, managing director





"The nuisance is reduced by 90%"

Interview Martin van der Gugten, managing director

The roof of packaging company Van der Gugten in Rijnsburg turned out to be an ideal resting place for seagulls. "The birds were a huge nuisance. From clogged drains to dirty cars. Using Agrilaser Autonomic this has become a thing of the past", says managing director Martin van der Gugten.

No worries

Van der Gugten uses the Agrilaser Autonomic since December 2014. In the evening and at night, this laser points across the roof of the packaging company. "It is important for us that we don't have to worry about the system. The laser is installed and every now and then an employee checks on the laptop whether all settings are still correct, the rest takes care of itself. Before I had to send someone onto the roof to scare away the birds. That is time-consuming and a lot less effective", explains Van der Gugten.

"The automatic laser saves time and minimizes risks"

Martin van der Gugten, managing director

Personnel safety

The automatic laser not only ensures efficiency profit; it also minimizes safety risks for our personnel. Somebody climbing onto the roof means additional safety risks. The company must take measures to reduce those risks, and these often cost a lot of money.

Improved image

Now that Van der Gugten is using the Agrilaser Autonomic since December 2014, he clearly sees the difference. "The number of birds is now reduced by 80 to 90%. They now choose a different resting place." The biggest financial advantage for Van der Gugten is the cost of cleaning. "Before we had to unclog the drain up to five times each year. Besides that, it is the mess – seagulls don't only leave behind droppings, but also plenty of leftover food – that really damages the image of the company. In that respect, we have improved enormously."

Recommendations

Van der Gugten recommends the Agrilaser Autonomic with pleasure. "It is the ideal solution to dealing with nuisance from birds. The flower auction, located on the same industrial estate, also uses the Agrilaser. They also have a lot less trouble with birds. It is an ideal tool and I wouldn't want to be without it."